

E X I T P A C K

# External Share Pack

## Ridgeview Facility Services, LLC

Standardized financial packaging summary for controlled sale-process discussion

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Prepared by FirmLedge | March 2026 | Confidential

### Basis & Scope

#### Accounting Basis

##### Accrual

Per management financial statements

#### Source Data

##### Management reports & ledger exports

Plus selected supporting schedules

#### Intended Use

##### Preliminary buyer, broker, and lender discussion

Packaging document, not a diligence substitute

#### Limitations

##### Figures recast for readability

May omit account-level detail and final true-ups

*Adjustments and notes reflect management representations and the support available at time of preparation.*

*Illustrative sample — Synthetic company and figures*

Prepared by FirmLedge from management-provided information. Not an audit, review, or assurance engagement.

# Historical Operating Summary & Adjusted EBITDA

Ridgeview Facility Services, LLC | US\$ in 000s | FY 2022 - LTM Nov-25

## Ridgeview Facility Services, LLC

Historical Operating Summary & Adjusted EBITDA | US\$ in 000s

SAMPLE — Synthetic example for illustration only

### Historical Operating Summary

	FY 2022	FY 2023	FY 2024	YTD Nov-25	LTM Nov-25
<b>Total Revenue</b>	<b>\$15,275</b>	<b>\$16,398</b>	<b>\$14,946</b>	<b>\$16,448</b>	<b>\$15,083</b>
<i>% Growth</i>		7.4%	(8.9%)	10.0%	(8.3%)
(-) Total COGS	(10,383)	(11,029)	(9,948)	(10,947)	(10,046)
<i>COGS % of Revenue</i>	68.0%	67.3%	66.6%	66.6%	66.6%
<b>Gross Profit</b>	<b>\$4,892</b>	<b>\$5,369</b>	<b>\$4,999</b>	<b>\$5,501</b>	<b>\$5,037</b>
<i>Gross Margin</i>	32.0%	32.7%	33.4%	33.4%	33.4%
(-) Operating Expenses (Excl. D&A)	(4,564)	(4,542)	(4,526)	(4,997)	(4,594)
<i>Opex % of Revenue</i>	29.9%	27.7%	30.3%	30.4%	30.5%
<b>EBITDA</b>	<b>\$328</b>	<b>\$827</b>	<b>\$472</b>	<b>\$504</b>	<b>\$443</b>
<i>EBITDA Margin</i>	2.1%	5.0%	3.2%	3.1%	2.9%

### EBITDA Adjustments

	FY 2022	FY 2023	FY 2024	YTD Nov-25	LTM Nov-25
<b>Reported EBITDA</b>	<b>\$132</b>	<b>\$813</b>	<b>\$459</b>	<b>\$505</b>	<b>\$463</b>
(+/-) Reclassifications	196	(5)	(20)	(22)	(20)
<b>Reclassified EBITDA</b>	<b>\$328</b>	<b>\$807</b>	<b>\$439</b>	<b>\$483</b>	<b>\$443</b>
Unreported Customer Discounts	(15)	(10)	(12)	(6)	-
Other Revenue Adjustments	-	-	-	-	-
Unreported COGS Vendor Discounts	5	10	15	12	-
Other COGS Adjustments	-	-	-	-	-
Owner Comp / Personal Expenses	10	20	30	15	-
Other Opex Adjustments	-	-	-	-	-
<b>Adjusted EBITDA</b>	<b>\$328</b>	<b>\$827</b>	<b>\$472</b>	<b>\$504</b>	<b>\$443</b>
<i>Adj. EBITDA Margin</i>	2.1%	5.0%	3.2%	3.1%	2.9%
<i>Total Adjustments % of Revenue</i>	-	0.1%	0.2%	0.1%	-

# Balance Sheet Summary, Working Capital & Cash Conversion

Ridgeview Facility Services, LLC | US\$ in 000s | FY 2022 – As of Nov-25

## Ridgeview Facility Services, LLC

Balance Sheet Summary, Working Capital & Cash Conversion | US\$ in 000s

SAMPLE — Synthetic example for illustration only

### Selected Balance Sheet

	FY 2022	FY 2023	FY 2024	As of Nov-25
<b>Current Assets</b>				
Cash & Equivalents	380	115	302	333
Accounts Receivable	588	778	781	859
Inventory	1,036	1,168	816	898
Prepaid & Other	25	12	15	17
<b>Total Current Assets</b>	<b>\$2,028</b>	<b>\$2,072</b>	<b>\$1,915</b>	<b>\$2,106</b>
Net Fixed Assets	1,596	2,064	2,111	2,322
Other Assets (net)	(89)	(487)	(520)	(572)
<b>Total Assets</b>	<b>\$3,536</b>	<b>\$3,649</b>	<b>\$3,506</b>	<b>\$3,856</b>

### Current Liabilities

Accounts Payable	451	311	189	208
Credit Cards & Other	81	61	72	79
<b>Total Current Liabilities</b>	<b>\$533</b>	<b>\$372</b>	<b>\$261</b>	<b>\$287</b>
Long-Term Debt	2,265	2,362	2,196	2,415
<b>Total Liabilities</b>	<b>\$2,797</b>	<b>\$2,734</b>	<b>\$2,457</b>	<b>\$2,702</b>
Shareholders' Equity	738	915	1,049	1,154
<b>Total Liabilities &amp; Equity</b>	<b>\$3,536</b>	<b>\$3,649</b>	<b>\$3,506</b>	<b>\$3,856</b>

### Net Operating Working Capital

	FY 2022	FY 2023	FY 2024	As of Nov-25
<b>Net Working Capital</b>	<b>\$1,091</b>	<b>\$1,428</b>	<b>\$555</b>	<b>\$611</b>
<i>NWC % of Revenue</i>	7.1%	8.7%	3.7%	3.7%
<i>Change in NWC</i>		337	(873)	

Note: NWC total is derived from trade-level classifications in the working tabs. Component detail is omitted due to mapping limitations in select periods.

### Free Cash Flow Proxy

	FY 2023	FY 2023	FY 2024	FY 2024	FY 2024
<b>EBITDA</b>	<b>\$328</b>	<b>\$827</b>	<b>\$472</b>	<b>\$504</b>	<b>\$443</b>
(+/-) Changes in Working Capital	(1,091)	(337)	873	(56)	611
(-) Est. Capex / Disposals	-	(468)	(47)	(211)	-
<b>Free Cash Flow</b>	<b>(\$764)</b>	<b>\$23</b>	<b>\$1,298</b>	<b>\$238</b>	<b>\$1,054</b>
<i>FCF Conversion %</i>	(233.2%)	2.8%	274.7%	47.1%	237.8%
<i>FCF % of Revenue</i>	(5.0%)	0.1%	8.7%	1.4%	7.0%

# Adjustment Detail & Evidence Summary

Ridgeview Facility Services, LLC | US\$ in 000s | FY 2022 – LTM Nov-25

**Strong** Clean, likely usable

**Light** Needs follow-up

**None** Limited support

## Ridgeview Facility Services, LLC

Adjustment Detail & Evidence Summary | US\$ in 000s

SAMPLE — Synthetic example for illustration only

### EBITDA Add-Back Detail & Support Status

Adjustment	Category	FY 2022	FY 2023	FY 2024	YTD Nov-25	LTM Nov-25	Evidence	Key Buyer Question
Unreported customer discount	Revenue	(15)	(10)	(12)	(6)	-	Light	Can buyer verify discount amounts against customer records?
Other revenue adjustments	Revenue	-	-	-	-	-	—	—
Unreported COGS vendor disc	COGS	5	10	15	12	-	Light	Are vendor discounts documented and recurring?
Other COGS adjustments	COGS	-	-	-	-	-	—	—
Owner comp / personal expenses	Opex	10	20	30	15	-	Strong	What replacement comp level should a buyer assume?
Other opex adjustments	Opex	-	-	-	-	-	—	—
<b>Total Adjustments</b>		<b>-</b>	<b>\$20</b>	<b>\$33</b>	<b>\$21</b>	<b>-</b>		
<i>Cross-check: ties to EBITDA bridge</i>		-	20	33	21	-		

#### Key Observations

- Owner compensation is the largest adjustment and carries Strong documentary support.
- Revenue and COGS adjustments are modest relative to total revenue (0.1–0.2% of sales).
- Total adjustments range from \$20–\$33K annually, adding approximately 0.1–0.2% to EBITDA margin.
- Select items classified as Light would benefit from additional supporting documentation in diligence.

#### Limitations & Notes

- This summary reflects management-provided information only; no independent verification has been performed.
- Evidence classifications are based on documents available at time of packaging and may change with additional diligence.
- Items classified as Light or None should be expected to draw scrutiny during buyer due diligence.

# Financial Summary

Ridgeview Facility Services, LLC | March 2026

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## Key Takeaways

- Revenue stable at \$15-16M across the review period with manageable year-over-year variation.
- Adjusted EBITDA averaged ~\$540K over FY 2022-2024; FY 2023 was a high-water mark at \$827K.
- EBITDA adjustments are modest (\$20-33K/year), predominantly owner compensation with Strong documentary support.
- Light-asset balance sheet (~\$3.9M total assets). NWC compressed from \$1.4M to \$0.6M since FY 2023.
- FCF proxy turned positive in FY 2024 at \$1.3M, driven by working capital release and contained capex.

## Likely Buyer Follow-Up Items

- Owner compensation — verify replacement cost and confirm supporting documentation.
- Customer discount adjustments — assess recurrence and normalized revenue impact.
- Working capital compression — determine whether the NWC decline is structural or timing-driven.
- Capex and maintenance — confirm deferred maintenance exposure and forward capital needs.
- Vendor discount support — obtain additional documentation for COGS adjustments classified as Light.

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